

DAFTAR ISI

| | |
|---|-----|
| LEMBAR PENYATAAN..... | ii |
| ABSTRAK | iii |
| LEMBAR PERSETUJUAN TESIS | vi |
| LEMBAR PENGESAHAN TESIS | vii |
| DAFTAR TABEL | x |
| DAFTAR GAMBAR | xi |
| KATA PENGANTAR | xii |
| BAB I | 1 |
| PENDAHULUAN | 1 |
| 1.1 Latar Belakang Penelitian | 1 |
| 1.2 Fokus Penelitian | 20 |
| 1.3 Tujuan Penelitian..... | 20 |
| 1.4 Kegunaan Penelitian..... | 21 |
| 1.4.1 Kegunaan Teoritis..... | 21 |
| 1.4.2 Kegunaan Praktis | 21 |
| 1.5 Landasan Pemikiran..... | 21 |
| BAB II..... | 25 |
| KAJIAN PUSTAKA..... | 25 |
| 2.1 Komunikasi Persuasif | 25 |
| 2.2 Jamaah Tabligh..... | 34 |
| 2.3 Khuruj | 36 |
| 2.4 Ta’lim..... | 53 |
| 2.5 Jaulah | 54 |
| 2.6 Perilaku Dakwah | 58 |
| 2.7 Teori Tindakan Sosial..... | 76 |
| 2.7.1 Tindakan Tradisional | 77 |
| 2.7.2 Tindakan Afektif | 80 |
| 2.7.3 Rasionalitas Instrumental..... | 84 |
| 2.7.4 Rasionalitas Nilai..... | 86 |
| 2.8 Penelitian Relevan | 89 |

| | |
|--|-----|
| BAB III | 108 |
| METODOLOGI PENELITIAN | 108 |
| 3.1 Paradigma | 108 |
| 3.2 Pendekatan Penelitian..... | 109 |
| 3.3 Metode Penelitian..... | 110 |
| 3.4 Jenis Penelitian..... | 111 |
| 3.5 Subjek Penelitian..... | 114 |
| 3.6 Teknik Pengumpulan Data..... | 116 |
| 3.7 Analisis Data | 117 |
| 3.8 Rencana Penelitian | 120 |
| 3.9 Lokasi Penelitian | 120 |
| BAB IV | 121 |
| HASIL PENELITIAN DAN PEMBAHASAN..... | 121 |
| 4.1 Gambaran Umum Objek Penelitian | 121 |
| 4.2 Hasil Penelitian | 143 |
| 4.3 Pembahasan..... | 213 |
| BAB V..... | 222 |
| KESIMPULAN DAN SARAN | 222 |
| 5.1 Kesimpulan | 222 |
| 5.2 Saran | 224 |

